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Seminar Behavioral Game Theory (W 2013/14)

Themenliste

Matching Models

1. Foundations and Early Applications:
 - Gale/Shapley (1962): College Admissions and the Stability of Marriage Markets, *American Mathematical Monthly*, 69, 9-15.
 - Roth, A.E., (1990): New Physicians: A Natural Experiment in Market Organization, *Science*, 250, 1524-1528.
2. Laboratory Evidence on Centralized Matching
 - Yariv/Echenique/Wilson (2009): Clearinghouses for Two-Sided Matching: An Experimental Study, *Caltech Social Science Working Paper*, Number 1315.
3. Lab Evidence from Decentralized Matching
 - Yariv/Echenique (2012): An Experimental Study of Decentralized Matching, working paper, <http://www.hss.caltech.edu/~lyariv/Papers/ExpDecentralizedMatching.pdf>
4. Evidence from Online Dating
 - Hitsch/Hortacsu/Ariely (2010): Matching and Sorting in Online Dating. *American Economic Review*, 100, 130-163.
5. Laboratory Evidence on Unraveling
 - Niederle/Roth/Ünver (2013): Unraveling Results From Comparable Demand and Supply: An Experimental Investigation, *Games* 4, 243-282.

Quantal-Response Equilibrium (QRE)

6. QRE in Matching Pennies
 - Goeree/Holt/Palfrey (2003): Risk averse behavior in generalized matching pennies games, *Games and Economic Behavior*, 45, 97-113.
7. QRE in Private-Value Auctions
 - Goeree/Holt/Palfrey (2002): Quantal Response Equilibrium and Overbidding in Private-Value Auctions, *Journal of Economic Theory*, 104, 247-272.

Strategic Sophistication

8. Level-k-Reasoning

- Nagel (1995): Unraveling in Guessing Games: An Experimental Study, *American Economic Review*, 85, 1313-1326.
- Stahl/Wilson (1994): Experimental Evidence on players' models of other players, *Journal of Economic Behavior and Organization*, 25, 309-327.

9. Cognition in Coordination Games

- Blume/Gneezy (2010): Cognitive forward induction and coordination without common knowledge: An experimental study, *Games and Economic Behavior*, 68, 488-511.

10. Cognitive Hierarchies

- Camerer/Ho/Chong (2004): A Cognitive Hierarchy Model of Games, *Quarterly Journal of Economics*, 861-898.

11. The 11-20 Money Request Game

- Arad/Rubinstein (2012): The 11-20 Money Request Game: Evaluating the Upper Bound of K-Level-Reasoning, *American Economic Review*, 102, 3561-3573.

12. Stability of Level-k-Reasoning

- Georganas/Healy/Weber (2012): On the persistence of strategic sophistication, *Working Paper*, Ohio State University.

13. The Role of Cognitive Ability in Level-k-Reasoning

- Carpenter/Graham/Wolf (2013): Cognitive Ability and Strategic Sophistication, *Games and Economic Behavior*, 80, 15-130.

Psychological Game Theory

14. Fairness and Game Theory

- Rabin (1993): Incorporating Fairness into Game Theory and Economics, *American Economic Review*, 83 (5), 1281-1302.

15. Framing in the Linear Public Goods Game

- Dufwenberg/Gächter/Hennig-Schmidt (2011): The framing of games and the psychology of play, *Games and Economic Behavior*, 73, 459-478.